

2026 Budget Presentation

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Waia

This Year's Performance

	Actual YTD	Budget YTD	2024 YTD
Sales (Chips & Literature)	\$38,808	\$40,917	\$35,668
<i>Cost of Goods</i>	<i>(\$22,903)</i>	<i>(\$19,750)</i>	<i>(\$20,518)</i>
Net Proceeds from Chips & Literature	\$15,905	\$21,167	\$15,150
Total Contributions	\$108,409	\$120,950	\$105,404
Event Revenue	\$10,140	\$12,000	\$10,440
Interest Income	\$1,186	\$42	\$32
Gross Income	\$134,943	\$33,208	\$130,994
<i>Expenses</i>	<i>(\$146,003)</i>	<i>(\$161,830)</i>	<i>(\$145,046)</i>
<i>Event Expense</i>	<i>(\$9,434)</i>	<i>(\$12,000)</i>	<i>(\$14,559)</i>
Net Income	(\$19,797)	(\$19,672)	(\$28,611)

Balance Sheet & Prudent Reserves

	NET CHANGE IN ASSETS	TOTAL ASSETS
December 31, 2024		\$178,283
As of November 5, 2025		\$156,642
Net Loss	(\$21,641)	

Prudent Reserve = 1 year of funds required to “keep the lights on” at the WAIA office (office costs, personnel, website and phone maintenance). It excludes discretionary spending such as committee initiatives and Cost of Goods (chips, literature, and pamphlets inventory):

Total Office and Payroll Expense:
 2024 Actuals: \$149,714
 2025 Budget: \$156,196
 2026 Budget: \$155,719

Remainder of 2025 Forecast

- Need at least \$50k in contributions for Gratitude Month
- Currently at 56% of total budgeted contributions for 2025 (\$95,073 of \$169,950)

As of same time last year, 60% of total budgeted contributions already received (\$99,177 of \$165,000), and finished 2024 short by \$7,457

- Deposit for next year's Gala would increase event expense for this year
- Committee spend has only been fraction of budgeted amount; cost-savings opportunity to offset current deficit

2026 Budget Overview

- Total contributions decrease by 6% (\$10,575)

This is in line with 2024 Actuals (\$157,543)

- No in-person/hybrid board meetings in 2026
- No committee spend

Any committee spend would need to come from any surplus or direct fundraising

- Total office expense decrease due to new phone system

2026 Budget Updates

- Interest Income updated to reflect recent increase
- \$1,000 budgeted to Archives Committee
- 2.8% COLA for office staff

Prior Year Comparison

	2026 Draft Budget	2025 Budget	2024 Actual	2023 Actual	2022 Actual	2021 Actual
Income						
Sales of chips and literature, other	48,664	49,100	43,995	39,455	33,878	28,521
<i>Cost of goods sold</i>	26,493	23,700	25,904	29,827	21,726	23,835
Total contributions	156,375	169,950	157,542	143,745	162,888	120,038
Event ticket sales (Gala)	12,000	12,000	10,629	10,296	2,201	0
Gross Income	190,547	207,400	186,301	163,707	177,280	124,763
Expenses						
Committee	1,000	13,100	342	907	1,545	4,681
Office/Payroll/Other Expense	177,694	179,331	172,165	162,021	158,862	157,314
Event Expense	12,000	12,000	14,429	8,978	3,582	1,400
Total Expenses	190,694	204,431	186,936	171,906	163,989	163,396
Net Operating Income	-148	2,969	-636	-8,200	13,291	-38,632